

Free Small Business Workshops

All majors and faculty/staff welcome! You need to **select only one time** to attend each workshop of interest. All workshops are provided and taught by the UNI John Pappajohn Entrepreneurial Center. Workshops will be in BCS 33.

Advanced registration is required at 273-JPEC (5732) or jpec@uni.edu.



Start a Business I

Mon., Jan. 23, 3-5 p.m., BCS 33
Mon., Feb. 13, 3-5 p.m., BCS 33
Tues., Mar. 27, 3:30-5:30 p.m., BCS 33

Start a Business II (Pre-requisite: Start a Business I)

Wed., Jan. 25, 3-5 p.m., BCS 33
Wed., Feb. 15, 3-5 p.m., BCS 33
Thurs., Mar. 29, 3:30-5:30 p.m., BCS 33

Web & Small Business Marketing

Wed., Feb. 1, 3-5 p.m., BCS 33
Thurs., Feb. 2, 3:30-5:30 p.m., BCS 33

Behavioral Interviewing & Non-verbal Communication

Wed., Feb. 8, 3-5 p.m., BCS 33
Thurs., Feb. 9, 3:30-5:30 p.m., BCS 33

Goalsetting for the Entrepreneur

Thurs., Feb. 23, 3:30-4:30 p.m., BCS 33

Sources of Financing for the Small Business

Wed., Feb. 29, 3-5 p.m., BCS 33
Thurs., Mar. 1, 3:30-5:30 p.m., BCS 33

Credit & Identity Theft for the Business Owner

Mon., Mar. 5, 3-5 p.m., BCS 33

Leadership for the Entrepreneur

Thurs., Mar. 22, 3:30-5:30 p.m., BCS 33

Intellectual Property

Mon., Apr. 2, 3-5 p.m., BCS 33
Tues., Apr. 3, 3:30-5:30 p.m., BCS 33

Small Business Accounting & Tax Basics

Tues, Apr. 10, 3:30-5:30 p.m., BCS 33

Small Business Managerial Accounting

Thurs, Apr. 12, 3:30-5:30 p.m., BCS 33

Listening & Non-verbal Skills (Customer Sales Focus)

Tues, Apr. 17, 3:30-5:30 p.m., BCS 33